

Danville, VA , Supports Telvista Renewal and Expansion , Adding Approximately 300 Jobs to Region

JLL, Industrial Development Authority of Danville broker 62,000 SF lease transaction

DANVILLE , VA, DECEMBER 15, 2014 - JLL announced today that Telvista, Inc., has renewed its lease and plans to significantly expand employment at 119 Cane Creek Boulevard in Danville, Virginia.

Telvista, a Dallas, TX-based call center outsourcing firm that helps brands acquire and support customers through customer contact centers and web-based application solutions, will continue to occupy 62,000 square feet of office space in the building, which is owned by the Industrial Development Authority of Danville. The company also plans to bring approximately 300 new jobs to the area, adding to its existing headcount of 280 for a total of 580 jobs.

Speaking about today's announcement, Governor McAuliffe said, "Telvista has thrived in Danville since opening its facility in April 2005, and we celebrate the addition of 300 new jobs in **a region that continues to rebound economically. Creating jobs of the 21st century that are not tied to federal contracts will help us build a new Virginia economy, and we thank Telvista for its commitment to the Commonwealth.**"

Following a multi-state site search, Telvista's decision to keep its contact center in place came down to Danville's location and labor availability, as well as its investment in the property.

"Since launching the Danville operation in 2005, the Danville community has provided the right mix of labor availability, quality and cost structure," said David Arellano, Chief Operating Officer, Telvista, Inc. "These conditions made the placement of these jobs in Danville a straightforward, optimal decision."

"I am delighted to share Telvista's good news with the citizens of Danville and the surrounding region," said Danville Mayor Sherman Saunders. "Three hundred additional jobs in Danville is the kind of Christmas present to our city that truly represents the spirit of the season. On behalf of my colleagues on city council, our staff and all our citizens, I send our heartfelt thanks to Telvista for this wonderful news."

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JLL's Jim Clarke, Allen Tucker, Steve Thelen and Rachel Brown represented Telvista, Inc. in this lease transaction. The landlord, the Industrial Development Authority of Danville, Virginia, was self-represented.

Danville's Industrial Development Authority works in cooperation with the city and its Economic Development Office to promote and facilitate redevelopment activities in the River District by the purchase, renovation and subsequent lease or sale of real estate sites throughout the district. The Industrial Development Authority also provides significant opportunities for industrial and commercial development in the city and in Danville-Pittsylvania County Regional Industrial Facility Authority-owned parks by providing competitively priced lease/purchase arrangements with companies located in the Danville region.

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About JLL

JLL (NYSE: JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. With annual fee revenue of \$4.0 billion and gross revenue of \$4.5 billion, JLL has more than 200 corporate offices, operates in 75 countries and has a global workforce of approximately 53,000. On behalf of its clients, the firm provides management and real estate outsourcing services for a property portfolio of 3.0 billion square feet, or 280.0 million square meters, and completed \$99.0 billion in sales, acquisitions and finance transactions in 2013. Its investment management business, LaSalle Investment Management, has \$53.0 billion of real estate assets under management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit www.jll.com.

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